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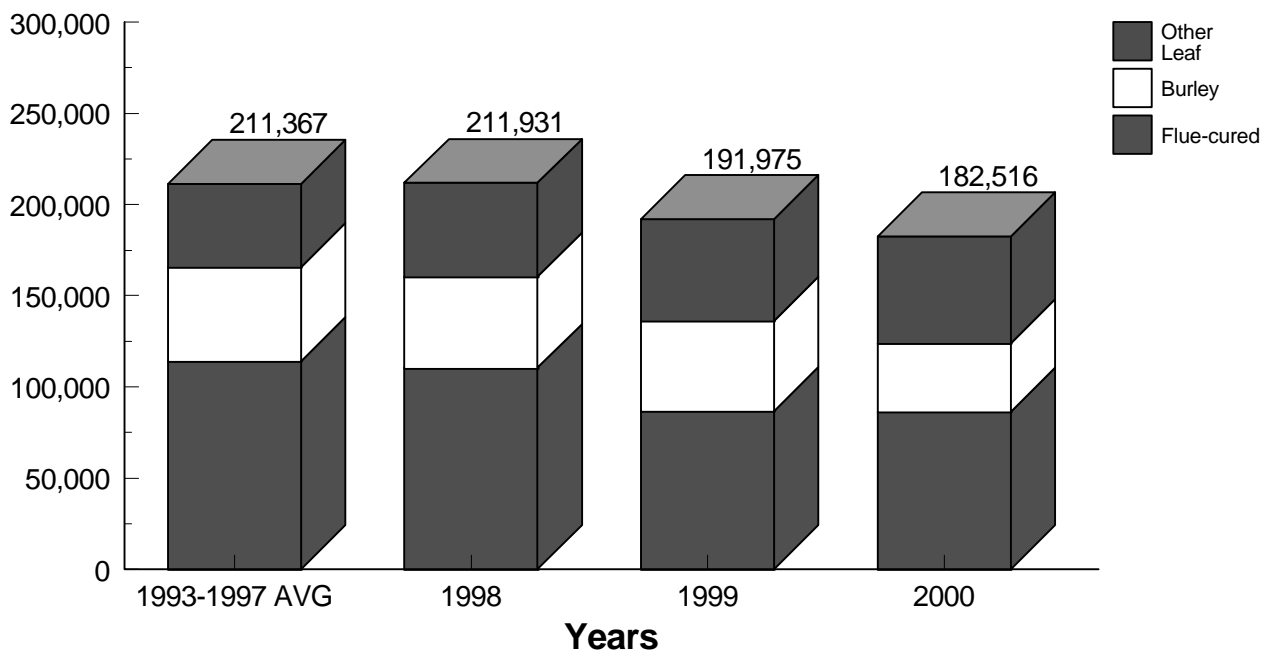
Foreign
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Circular Series
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March 2001

Tobacco: World Markets and Trade

U.S. Leaf Exports

Metric Tons



U.S. leaf exports continue to slide as a result of a global over-supply situation, competitive international prices, aggressive anti-smoking campaigns worldwide, and lower U.S. tobacco production. For 2001, exports will continue to be dampened by competitively priced leaf abroad, but improved prospects in China along with greater production levels in the United States may help stabilize exports.

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This circular, and other information, can be found at the FAS/COTS Division Internet site:
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WORLD DEVELOPMENTS

Highlights:

Republic of Azerbaijan: Tobacco and cigarette production is expected to rebound in 2001 because of foreign investment and an improved Russian economy. European companies invested \$50 million into refurbishing an antiquated tobacco industry. For the complete report go to: [http:// www.FAS.USDA.GOV](http://www.FAS.USDA.GOV), Attache Reports, and search by AGR # for for AJ1001.

Croatia: Cigarette production is projected to increase by 6 percent in 2001 due to increased sales abroad. Leaf production is forecast at 13,455 metric tons, up slightly in 2001. For complete report go to: <http://www.FAS.USDA.GOV>, Attache Reports, and search by AGR# for HR1001.

Mexico: Tobacco production is forecast to drop by 3.5 percent as a result of a dampened export market and decreased domestic utilization. Cigarette production is expected to remain flat because of increased retail prices and heightened health concerns. For complete report go to: [http:// www.FAS.USDA.GOV](http://www.FAS.USDA.GOV), Attache Reports, and search by AGR# for MX1037.

U.S. DEVELOPMENTS

Highlights:

USDA Announces 2001 Crop Flue-Cured Tobacco Grade Loan Rates: The U.S. Department of Agriculture announced grade loan rates for the 2001 crop of flue-cured tobacco, based on the price support level of \$1.66 per pound. The 2001 crop grade loan rates range from \$1.24 to \$1.92 per pound. For complete report go to: [http:// www.FSA.USDA.GOV](http://www.FSA.USDA.GOV), News Release, March.

USDA Announces 2001 Acreage Allotments and Price Support for Certain Kinds of Tobacco: The U.S. Department of Agriculture announced acreage allotments for eight kinds of tobacco and the Commodity Credit Corporation price support levels for five kinds of tobacco for the 2001 marketing year. For complete report go to: <http://www.FSA.USDA.GOV>, News Release, March.

Preliminary Burley Tobacco Poundage Marketing Quota Referendum Results: Results from a mail referendum held February 12-16 indicate burley tobacco growers voted to continue the marketing quota for their crops for 2001, 2002, and 2003 marketing years. For complete report go to: [http:// www.FSA.USDA.GOV](http://www.FSA.USDA.GOV), News Release, March.

CONVERSION FACTORS

1 Metric Ton	=	2,204.622 Pounds
1 Pound	=	0.0004536 Metric Tons
1 Kilogram	=	2.2046 Pounds
1 Pound	=	0.4535924 Kilograms
1 Hectare	=	2.471 Acres
1 Acre	=	0.4047 Hectares
Dry Weight (DW)	=	88 to 92 percent of Farm Sales Weight (FSW) ^{1/}

^{1/} Unmanufactured tobacco's conversion from dry weight to farm sales weight varies depending on a country's cultivation and processing conditions and practices. The average conversion factor ranges from 88 to 92 percent, but it can be as low as 60 percent.

Special Report

U.S. LEAF TOBACCO AND PRODUCTS TRADE Calendar Years 1998 Through 2000

Leaf Exports

Total U.S. leaf tobacco exports continued to slide in 2000. U.S. leaf exports totaled 182,517 metric tons, valued at \$1.2 billion dollars, down nearly 5 percent in quantity and 6.8 percent in value in 2000. The United States' leading unmanufactured tobacco export markets in 2000 were: the European Union, with sales of 87,286 tons (down nearly 14 percent); Japan, 28,868 tons (up nearly 6 percent); Turkey, 12,218 tons (down 5 percent); the Russian Federation, 9,252 tons (up 14 percent); Malaysia, 6,423 tons (up nearly 19 percent); and the Dominican Republic, 5,457 tons (up nearly 11 percent). Flue-cured and burley tobaccos along with stems accounted for nearly 90 percent of U.S. leaf exports. Flue-cured exports were down slightly in 2000 at 86,274 metric tons. Leading markets for U.S. flue-cured leaf in 2000 were: the European Union, 39,921 tons (down 3 percent); Japan, 18,916 tons (up nearly 12 percent); Turkey, 6,655 tons (up 13 percent); Korea, 5,130 tons (down 9 percent); and Malaysia, 3,438 tons (down 13 percent). Burley exports for 2000 totaled 37,646 tons, a nearly 24- percent drop. Top markets for U.S. burley were: the European Union, 19,359 tons (down 41 percent); Japan, (up 7 percent); Turkey, 4,125 tons (up 19 percent); Philippines, 2,651 tons (up 23 percent); and Malaysia, 2,445 tons (up double-fold). U.S. stem exports in 2000 reached 31,525 tons valued at \$20 million, up 4 percent in quantity and 10 percent in value.

A number of factors were to blame for the decline in U.S. leaf exports. Competitive prices from world suppliers, aggressive anti-smoking campaigns, a global oversupply situation, and lower United States tobacco production have all impacted U.S. sales abroad. Countries that once bought solely American leaf found more competitive prices and good quality leaf with competitors such as Brazil and Zimbabwe. For 2001, exports will continue to be dampened by competitively price leaf abroad, but improved prospects in China, along with greater production levels in the U.S., may help stabilize leaf exports.

Cigarettes

U.S. cigarette exports in 2000 reached 148 billion pieces, valued at \$3.2 billion, down 2 percent in quantity and up 2.5 percent in value from 1999. Cigarette sales continue to decline because of increased cigarette production by U.S. manufacturers overseas and a growing health awareness that has dampened cigarette consumption in many markets. The leading U.S. cigarette export markets were: Japan (up 7 percent); the European Union (down 40 percent); Saudi Arabia (up 4 percent); Cyprus (up 15 percent) and Korea (up 68 percent).

Leaf Imports

Flue-cured, burley and oriental tobacco (including stems) when combined accounted for nearly 68 percent of U.S. unmanufactured tobacco imports for consumption. U.S. imports of flue-cured tobacco totaled 46,699 metric tons and valued \$134 million dollars, down 21 percent in quantity and 31 percent in value. Burley imports in 2000 reached 51,615 tons valued at \$172 million dollars. U.S. imports of stems and scraps totaled 39,047 tons and valued \$18 million dollars, up nearly 7 percent in quantity and nearly 3 percent in value. The United States also imports a considerable amount of oriental tobaccos, which along with flue-cured and burley, account for most of the tobacco in the American-blend cigarette. Imports of oriental tobacco reached 47,357 tons, down 13 percent in 2000. A drop in U.S. cigarette production and reduced domestic consumption and exports are the primary reasons for the decrease in oriental tobacco imports. Likewise, general imports dropped by nearly 28 percent to total 196,596 metric tons.

Table 1
World's Leading Unmanufactured Tobacco Producing, Trading
and Consuming Countries
(Metric Tons Dry Weight, Calendar Years)

	1996	1997	1998	1999	2000*
Production					
World Total	6,565,532	7,722,327	5,848,455	5,917,236	5,772,992
China; Peoples Republic of	2,910,600	3,613,350	2,010,250	2,074,792	2,050,631
India	506,475	561,330	572,200	587,600	599,400
Brazil	365,900	485,100	373,150	498,400	493,100
United States	619,432	729,139	604,131	527,720	408,200
Zimbabwe	178,605	165,271	192,384	170,910	208,988
Turkey	190,391	250,836	217,570	207,830	163,660
Exports					
World Total	1,984,082	2,010,038	1,920,389	2,054,375	1,930,755
Brazil	282,500	319,000	300,500	343,000	350,000
Zimbabwe	195,958	159,941	168,804	215,744	195,977
United States	222,316	221,512	211,917	189,379	182,000
Malawi	95,555	111,449	135,300	107,600	101,250
Greece	130,250	103,000	98,328	100,000	100,600
India	117,460	117,900	81,790	119,643	100,000
Imports					
World Total	1,949,148	1,992,939	1,907,849	2,011,341	2,038,826
Russian Federation	148,000	184,900	200,900	264,670	275,000
Germany 2/	235,855	222,080	222,591	260,510	246,000
United States	326,454	306,838	246,762	241,065	220,000
United Kingdom 1/	166,027	157,689	149,756	137,183	135,500
Japan	85,634	90,469	101,442	98,920	104,000
Netherlands	97,368	105,358	84,813	84,860	84,974
Consumption					
World Total	6,469,040	6,511,187	6,279,228	6,641,374	6,437,408
China; Peoples Republic of	2,313,705	2,289,834	2,342,220	2,696,126	2,645,000
India	471,826	476,850	483,360	478,350	470,310
United States	720,962	772,932	616,835	575,296	436,200
Russian Federation	150,055	175,100	180,460	265,700	276,600
Japan	197,250	184,100	172,700	184,112	183,000
Germany 2/	161,357	158,000	142,651	164,854	163,500
Ending Stocks					
World Total	5,945,179	7,139,220	6,713,230	7,031,580	6,492,700
China; Peoples Republic of	1,941,310	3,201,864	2,787,478	3,149,888	2,504,419
United States	1,542,216	1,583,749	1,605,890	1,610,000	1,620,000
Turkey	269,172	293,898	311,010	329,499	365,859
Brazil	210,700	231,500	162,950	214,850	252,450
Japan	318,049	280,235	267,117	241,917	221,767
Italy	140,634	141,900	140,922	152,772	157,302

* Estimate

1/ Unified Germany

2/ General Imports (Actual Arrivals)

PREPARED BY USDA/FAS/COTS

March 2001

Table 2
U.S. TOBACCO TRADE
2000-01

	January		January - January		January - December	
	2000	2001	2000	2001	2000	2001 1/
Exports:						
Unmanufactured Tobacco						
MT	16,885	18,216	16,885	18,216	182,517	183,000
\$1,000	114,798	115,260	114,798	115,260	1,221,837	1,226,100
\$/MT	6,799	6,327	6,799	6,327	6,694	6,700
Bulk Smoking Tobacco						
MT	2,866	3,823	2,866	3,823	61,741	68,000
\$1,000	20,593	60,153	20,593	60,153	562,232	612,000
\$/MT	7,185	15,735	7,185	15,735	9,106	9,000
Cigarettes						
Pieces (mil.)	8,072	10,088	8,072	10,088	148,261	150,000
\$1,000	190,884	221,120	190,884	221,120	3,307,546	3,225,000
Unmanufactured Tobacco Imports:						
For Consumption						
MT	14,617	20,720	14,617	20,720	215,600	215,000
\$1,000	46,618	73,074	46,618	73,074	628,210	623,500
\$/MT	3,189	3,527	3,189	3,527	2,914	2,900
General Imports						
MT	18,863	24,766	18,863	24,766	196,596	196,000
\$1,000	56,095	78,365	56,095	78,365	568,458	568,400
\$/MT	2,974	3,164	2,974	3,164	2,892	2,900
Unmanufactured Imports from CBI Countries/2						
Metric Tons						
Consump.	562	473	562	473	12,087	12,000
General	486	451	486	451	12,423	12,000

1/ Forecast.

2/ Caribbean Basin Initiative (CBI) countries include: Antigua and Barbuda, Bahamas, Barbados, Belize, British Virgin Islands, Costa Rica, Dominica, Dominican Republic, El Salvador, Grenada, Guatemala, Haiti, Honduras, Jamaica, Montserrat, Netherland Antilles, St. Christopher-Nevis, St. Lucia, St. Vincent, Grenadines, Trinidad and Tobago, Panama and Guyana.

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

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March 2001

TABLE 3
UNMANUFACTURED TOBACCO: U.S. MONTHLY EXPORTS BY TYPE
CALENDAR YEARS 1999, 2000, AND 2001
(METRIC TONS)

Month	Flue-Cured			Burley			Total Unmanufactured		
	1999	2000	2001	1999	2000	2001	1999	2000	2001
January	14,940	12,471	10,926	580	1,148	370	19,394	16,885	18,216
February	12,393	13,165		4,492	2,606		23,592	22,577	
March	10,297	12,752		5,255	3,976		23,849	24,659	
April	6,577	5,614		10,692	6,745		21,520	16,793	
May	6,557	2,603		13,756	8,709		23,487	16,185	
June	2,327	2,542		4,086	4,980		10,423	12,823	
July	4,177	2,926		2,440	1,626		11,950	8,249	
August	3,868	5,829		800	3,390		7,805	13,660	
September	2,992	3,591		925	1,002		7,032	8,080	
October	5,427	3,569		3,263	1,066		13,805	8,565	
November	10,764	7,528		1,963	1,184		17,979	12,934	
December	6,519	13,684		1,146	1,214		11,139	21,107	
SUB-TOTAL	14,940	12,471	10,926	580	1,148	370	19,394	16,885	18,216
YEAR TOTAL	86,838	86,274	10,926	49,398	37,646	370	191,975	182,517	18,216

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

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March 2001

TABLE 4
UNMANUFACTURED TOBACCO: U.S. MONTHLY EXPORTS BY TYPE
CALENDAR YEARS 1999, 2000, AND 2001
(THOUSAND DOLLARS)

Month	Flue-Cured			Burley			Total Unmanufactured		
	1999	2000	2001	1999	2000	2001	1999	2000	2001
January	91,757	91,504	81,908	4,979	9,704	3,143	113,504	114,798	115,260
February	94,211	95,449		36,418	20,899		149,078	136,101	
March	73,706	93,910		40,871	31,869		146,025	149,433	
April	45,623	43,276		89,274	56,996		153,516	123,434	
May	47,942	19,322		114,508	71,914		177,506	113,873	
June	16,444	19,977		34,047	40,831		73,147	87,971	
July	29,821	23,302		17,627	14,476		64,182	55,848	
August	28,390	40,719		6,257	29,275		63,764	84,002	
September	21,933	27,247		6,781	7,664		51,347	60,441	
October	40,345	27,549		27,843	9,938		117,867	65,583	
November	74,812	56,647		16,270	10,827		125,519	91,026	
December	46,070	102,271		9,689	10,967		76,188	139,327	
SUB-TOTAL	91,757	91,504	81,908	4,979	9,704	3,143	113,504	114,798	115,260
YEAR TOTAL	611,054	641,173	81,908	404,564	315,360	3,143	1,311,643	1,221,837	115,260

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

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TABLE 5
UNMANUFACTURED TOBACCO: U.S. MONTHLY IMPORTS
CALENDAR YEARS 1999, 2000, AND 2001
(METRIC TONS)

Month	Consumption			General		
	1999	2000	2001	1999	2000	2001
January	25,402	14,617	20,720	19,434	18,863	24,766
February	14,339	22,665		14,370	15,597	
March	16,183	23,358		21,805	13,603	
April	15,404	7,684		15,811	9,165	
May	8,392	20,177		15,145	15,482	
June	46,863	34,331		14,677	20,825	
July	9,625	12,417		20,322	14,683	
August	18,384	20,261		26,036	20,789	
September	19,695	16,725		25,797	19,918	
October	10,559	13,726		21,029	13,381	
November	7,791	11,248		21,439	14,492	
December	28,965	18,391		23,022	19,798	
SUB-TOTAL	25,402	14,617	20,720	19,434	18,863	24,766
YEAR TOTAL	221,602	215,600	20,720	238,887	196,596	24,766

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

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March 2001

TABLE 6
UNMANUFACTURED TOBACCO: U.S. MONTHLY IMPORTS
CALENDAR YEARS 1999, 2000, AND 2001
(THOUSAND DOLLARS)

Month	Consumption			General		
	1999	2000	2001	1999	2000	2001
January	89,843	46,618	73,074	68,625	56,095	78,365
February	54,452	74,590		52,536	46,935	
March	65,634	45,849		66,033	36,755	
April	55,430	24,672		54,842	33,798	
May	25,119	55,784		50,827	39,536	
June	128,795	98,963		51,413	61,250	
July	24,047	34,986		58,727	35,904	
August	54,548	73,167		66,289	61,835	
September	67,150	50,305		82,688	56,542	
October	25,352	32,102		44,643	33,516	
November	24,964	29,517		63,874	39,348	
March	95,880	61,657		92,886	66,944	
SUB-TOTAL	89,843	46,618	73,074	68,625	56,095	78,365
YEAR TOTAL	711,214	628,210	73,074	753,383	568,458	78,365

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

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March 2001

TABLE 7
U.S. EXPORTS OF UNMANUFACTURED TOBACCO
BY TOBACCO TYPE
(METRIC TONS AND \$1000)

Tobacco Type	January - January				January			
	Quantity		Value		Quantity		Value	
	2000	2001	2000	2001	2000	2001	2000	2001
Flue-cured								
Unstemmed	70	0	328	0	70	0	328	0
Stemmed	12,401	10,926	91,176	81,908	12,401	10,926	91,176	81,908
Total Flue-cured	12,471	10,926	91,504	81,908	12,471	10,926	91,504	81,908
Burley								
Unstemmed	0	0	0	0	0	0	0	0
Stemmed	1,148	370	9,704	3,143	1,148	370	9,704	3,143
Total Burley	1,148	370	9,704	3,143	1,148	370	9,704	3,143
Other Tobacco								
Dark Fire KY & TN	265	851	1,442	4,700	265	851	1,442	4,700
VA Fire and Sun	0	34	0	115	0	34	0	115
Maryland	58	190	288	1,490	58	190	288	1,490
Blackfat	0	0	0	0	0	0	0	0
Cigar Wrapper	185	201	7,207	9,452	185	201	7,207	9,452
Cigar Binder	0	28	0	169	0	28	0	169
Stems	2,348	4,179	1,451	3,527	2,348	4,179	1,451	3,527
Other Leaf Tobacco	410	1,437	3,201	10,756	410	1,437	3,201	10,756
Total Unmanufactured	16,885	18,216	114,797	115,260	16,885	18,216	114,797	115,260

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

PREPARED BY USDA/FAS/COTS

March 2001

TABLE 8
U.S. EXPORTS OF LEAF TOBACCO
BY COUNTRY OF DESTINATION
(METRIC TONS AND \$1000)

COUNTRY	January - January				January			
	Quantity		Value		Quantity		Value	
	2000	2001	2000	2001	2000	2001	2000	2001
European Union/1								
Belgium-Luxembourg	144	3,747	1,046	13,580	144	3,747	1,046	13,580
Germany	1,952	3,504	10,405	22,636	1,952	3,504	10,405	22,636
Netherlands	1,011	1,813	7,088	13,345	1,011	1,813	7,088	13,345
Denmark	526	670	2,911	4,402	526	670	2,911	4,402
France	0	387	0	726	0	387	0	726
Sweden	0	192	0	1,263	0	192	0	1,263
Portugal	0	96	0	710	0	96	0	710
Spain	142	61	814	109	142	61	814	109
Finland	0	21	0	78	0	21	0	78
Austria	0	0	0	0	0	0	0	0
Greece	19	0	158	0	19	0	158	0
Ireland	0	0	0	0	0	0	0	0
Italy	712	0	3,532	0	712	0	3,532	0
Trieste	0	0	0	0	0	0	0	0
Total EU	5,243	10,489	30,085	56,848	5,243	10,489	30,085	56,848
Other Markets								
Japan	5,129	3,626	36,745	27,271	5,129	3,626	36,745	27,271
Russian Federation	239	1,379	84	3,719	239	1,379	84	3,719
Thailand	621	604	4,110	3,871	621	604	4,110	3,871
Nigeria	86	505	349	1,412	86	505	349	1,412
Switzerland	808	500	5,862	3,782	808	500	5,862	3,782
Dominican Republic	398	318	8,482	11,892	398	318	8,482	11,892
Malaysia	132	281	1,057	2,204	132	281	1,057	2,204
Honduras	59	122	449	1,554	59	122	449	1,554
Norway	29	115	194	877	29	115	194	877
Taiwan	0	58	0	571	0	58	0	571
Poland	0	58	0	438	0	58	0	438
Other Pacific Islands; NEC	0	47	0	229	0	47	0	229
Indonesia	282	34	1,986	115	282	34	1,986	115
Sri Lanka	30	31	117	118	30	31	117	118
Uruguay	0	14	0	83	0	14	0	83
China; Peoples Republic of	0	11	0	52	0	11	0	52
Nicaragua	8	10	124	100	8	10	124	100
Other	3,821	14	25,155	125	3,821	14	25,155	125
Total Other Markets	11,642	7,727	84,714	58,413	11,642	7,727	84,714	58,413
World Total	16,885	18,216	114,799	115,261	16,885	18,216	114,799	115,261

1/ EUROPEAN UNION (EU): GROUP OF 15 COUNTRIES FORMERLY KNOWN AS THE EUROPEAN COMMUNITY (EC).

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

PREPARED BY USDA/FAS/COTS

March 2001

TABLE 9
U.S. EXPORTS OF FLUE-CURED TOBACCO
BY COUNTRY OF DESTINATION
(METRIC TONS AND \$1000)

COUNTRY	January - January				January			
	Quantity		Value		Quantity		Value	
	2000	2001	2000	2001	2000	2001	2000	2001
European Union/1								
Germany	1,121	2,319	8,744	17,626	1,121	2,319	8,744	17,626
Netherlands	818	1,661	5,897	12,389	818	1,661	5,897	12,389
Belgium-Luxembourg	144	1,618	1,046	12,311	144	1,618	1,046	12,311
Denmark	279	323	2,121	2,450	279	323	2,121	2,450
Sweden	0	102	0	781	0	102	0	781
Portugal	0	96	0	710	0	96	0	710
France	0	79	0	582	0	79	0	582
Austria	0	0	0	0	0	0	0	0
Finland	0	0	0	0	0	0	0	0
Greece	0	0	0	0	0	0	0	0
Ireland	0	0	0	0	0	0	0	0
Italy	712	0	3,532	0	712	0	3,532	0
Spain	0	0	0	0	0	0	0	0
Trieste	0	0	0	0	0	0	0	0
Total EU	3,582	6,199	25,420	46,849	3,582	6,199	25,420	46,849
Other Markets								
Japan	4,854	3,234	36,669	24,283	4,854	3,234	36,669	24,283
Thailand	621	566	4,110	3,725	621	566	4,110	3,725
Switzerland	806	499	5,852	3,775	806	499	5,852	3,775
Malaysia	20	227	148	1,736	20	227	148	1,736
Norway	29	115	194	877	29	115	194	877
Poland	0	58	0	438	0	58	0	438
Other Pacific Islands; NEC	0	29	0	224	0	29	0	224
Afghanistan	0	0	0	0	0	0	0	0
Albania	0	0	0	0	0	0	0	0
Algeria	0	0	0	0	0	0	0	0
American Samoa	0	0	0	0	0	0	0	0
Angola	0	0	0	0	0	0	0	0
Arabian Peninsula States; N	0	0	0	0	0	0	0	0
Argentina	0	0	0	0	0	0	0	0
Armenia; Republic of	0	0	0	0	0	0	0	0
Australia	230	0	1,805	0	230	0	1,805	0
Azerbaijan; Republic of	0	0	0	0	0	0	0	0
Other	2,329	(1)	17,307	1	2,329	(1)	17,307	1
Total Other Markets	8,889	4,727	66,085	35,059	8,889	4,727	66,085	35,059
World Total	12,471	10,926	91,505	81,908	12,471	10,926	91,505	81,908

1/ EUROPEAN UNION (EU): GROUP OF 15 COUNTRIES FORMERLY KNOWN AS THE EUROPEAN COMMUNITY (EC).

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

PREPARED BY USDA/FAS/COTS

March 2001

TABLE 10
U.S. EXPORTS OF BURLEY TOBACCO
BY COUNTRY OF DESTINATION
(METRIC TONS AND \$1000)

COUNTRY	January - January				January			
	Quantity		Value		Quantity		Value	
	2000	2001	2000	2001	2000	2001	2000	2001
European Union/1								
Denmark	44	182	371	1,498	44	182	371	1,498
Sweden	0	52	0	427	0	52	0	427
Germany	143	13	1,179	90	143	13	1,179	90
Belgium-Luxembourg	0	4	0	25	0	4	0	25
Austria	0	0	0	0	0	0	0	0
Finland	0	0	0	0	0	0	0	0
France	0	0	0	0	0	0	0	0
Greece	19	0	158	0	19	0	158	0
Ireland	0	0	0	0	0	0	0	0
Italy	0	0	0	0	0	0	0	0
Netherlands	0	0	0	0	0	0	0	0
Portugal	0	0	0	0	0	0	0	0
Spain	0	0	0	0	0	0	0	0
Trieste	0	0	0	0	0	0	0	0
Total EU	205	251	1,707	2,041	205	251	1,707	2,041
Other Markets								
Taiwan	0	58	0	571	0	58	0	571
Malaysia	112	52	908	456	112	52	908	456
Australia	0	9	0	76	0	9	0	76
Afghanistan	0	0	0	0	0	0	0	0
Albania	0	0	0	0	0	0	0	0
Algeria	0	0	0	0	0	0	0	0
American Samoa	0	0	0	0	0	0	0	0
Angola	0	0	0	0	0	0	0	0
Arabian Peninsula States; NI	0	0	0	0	0	0	0	0
Argentina	0	0	0	0	0	0	0	0
Armenia; Republic of	0	0	0	0	0	0	0	0
Azerbaijan; Republic of	0	0	0	0	0	0	0	0
Azores	0	0	0	0	0	0	0	0
Bahamas; The	0	0	0	0	0	0	0	0
Bahrain	0	0	0	0	0	0	0	0
Bangladesh	0	0	0	0	0	0	0	0
Barbados	0	0	0	0	0	0	0	0
Other	831	(1)	7,089	(1)	831	(1)	7,089	(1)
Total Other Markets	943	118	7,997	1,102	943	118	7,997	1,102
World Total	1,148	369	9,704	3,143	1,148	369	9,704	3,143

1/ EUROPEAN UNION (EU): GROUP OF 15 COUNTRIES FORMERLY KNOWN AS THE EUROPEAN COMMUNITY (EC).

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

PREPARED BY USDA/FAS/COTS

March 2001

TABLE 11
U.S. EXPORTS OF MANUFACTURED TOBACCO
BY TOBACCO TYPE
(METRIC TONS AND \$1000)

Tobacco Product Type	January - January				January			
	Quantity		Value		Quantity		Value	
	2000	2001	2000	2001	2000	2001	2000	2001
Cigarettes (million pcs.)	8,072	10,088	190,884	221,120	8,072	10,088	190,884	221,120
Small Cigars (1000 pcs.)	1,228	3,154	120	238	1,228	3,154	120	238
Other Cigars (1000 pcs.)	44,535	7,314	1,935	1,236	44,535	7,314	1,935	1,236
Chewing and Snuff (MT)	62	64	819	843	62	64	819	843
Smoking in Packages (MT)	1	6	20	107	1	6	20	107
Smoking in Bulk (MT)	2,866	3,823	20,593	60,153	2,866	3,823	20,593	60,153
Other Mfg. Products (MT)	2,217	3,772	5,207	12,886	2,217	3,772	5,207	12,886
Total Manufactured	--	--	219,578	296,583	--	--	219,578	296,583

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

PREPARED BY USDA/FAS/COTS

March 2001

TABLE 12
U.S. EXPORTS OF CIGARETTES
BY COUNTRY OF DESTINATION
(THOUSAND PIECES AND THOUSANDS OF DOLLARS)

COUNTRY	January - January				January			
	Quantity		Value		Quantity		Value	
	2000	2001	2000	2001	2000	2001	2000	2001
European Union/1								
Netherlands	9,320	383,310	245	4,234	9,320	383,310	245	4,234
Belgium-Luxembourg	195,324	324,750	2,451	8,823	195,324	324,750	2,451	8,823
Germany	444,620	15,520	4,432	187	444,620	15,520	4,432	187
Portugal	0	1,000	0	11	0	1,000	0	11
United Kingdom	40	693	8	13	40	693	8	13
Denmark	0	513	0	10	0	513	0	10
Austria	0	0	0	0	0	0	0	0
Finland	0	0	0	0	0	0	0	0
France	4,245	0	80	0	4,245	0	80	0
Greece	16,258	0	307	0	16,258	0	307	0
Ireland	0	0	0	0	0	0	0	0
Italy	0	0	0	0	0	0	0	0
Spain	0	0	0	0	0	0	0	0
Sweden	0	0	0	0	0	0	0	0
Total EU	669,807	725,786	7,523	13,277	669,807	725,786	7,523	13,277
Other Markets								
Japan	4,859,627	4,926,997	132,916	111,675	4,859,627	4,926,997	132,916	111,675
Saudi Arabia	131,614	909,100	3,263	22,537	131,614	909,100	3,263	22,537
Korea; Republic of	380,903	511,721	8,284	12,408	380,903	511,721	8,284	12,408
Singapore	39,474	488,381	507	10,521	39,474	488,381	507	10,521
Lebanon	322,314	439,970	4,739	7,666	322,314	439,970	4,739	7,666
United Arab Emirates	2,451	417,400	26	8,644	2,451	417,400	26	8,644
Israel	190,211	344,647	4,315	8,702	190,211	344,647	4,315	8,702
Cyprus	318,930	309,035	3,455	5,150	318,930	309,035	3,455	5,150
Hong Kong	186,588	304,089	4,876	7,191	186,588	304,089	4,876	7,191
Taiwan	169,346	194,100	4,425	4,745	169,346	194,100	4,425	4,745
Turkey	84,800	129,000	627	1,055	84,800	129,000	627	1,055
Kuwait	116,740	55,800	3,064	1,268	116,740	55,800	3,064	1,268
Russian Federation	156,183	47,641	3,193	1,369	156,183	47,641	3,193	1,369
Chile	0	40,148	0	404	0	40,148	0	404
Oman	10,550	31,620	277	830	10,550	31,620	277	830
Tunisia	37,240	27,960	978	734	37,240	27,960	978	734
Georgia; Republic of	4,240	25,860	367	292	4,240	25,860	367	292
Other	391,133	158,723	8,049	2,652	391,133	158,723	8,049	2,652
Total Other Markets	7,402,344	9,362,192	183,361	207,843	7,402,344	9,362,192	183,361	207,843
World Total	8,072,151	10,087,978	190,884	221,120	8,072,151	10,087,978	190,884	221,120

1/ EUROPEAN UNION (EU): GROUP OF 15 COUNTRIES FORMERLY KNOWN AS THE EUROPEAN COMMUNITY (EC).

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

PREPARED BY USDA/FAS/COTS

March 2001

TABLE 13
U.S. IMPORTS OF UNMANUFACTURED TOBACCO
FOR CONSUMPTION BY TOBACCO TYPE
(METRIC TONS AND \$1000)

Tobacco Type	January - January				January			
	Quantity		Value		Quantity		Value	
	2000	2001	2000	2001	2000	2001	2000	2001
Flue-cured								
Unstemmed	713	1,731	1,358	3,301	713	1,731	1,358	3,301
Stemmed	2,018	2,352	8,046	8,141	2,018	2,352	8,046	8,141
Total Flue-cured	2,731	4,083	9,404	11,442	2,731	4,083	9,404	11,442
Burley								
Unstemmed	11	13	22	23	11	13	22	23
Stemmed	4,251	4,207	15,078	13,920	4,251	4,207	15,078	13,920
Total Burley	4,262	4,220	15,100	13,943	4,262	4,220	15,100	13,943
Turkish, Unst	3,589	7,051	16,218	32,524	3,589	7,051	16,218	32,524
Other Tobacco								
Unstemmed	1,606	2,579	2,637	4,968	1,606	2,579	2,637	4,968
Stemmed	1,413	653	1,924	1,176	1,413	653	1,924	1,176
Total Cigarette Leaf	13,601	18,586	45,283	64,053	13,601	18,586	45,283	64,053
Cigar Wrapper								
Unstemmed	62	104	801	5,734	62	104	801	5,734
Stemmed	5	49	169	1,624	5	49	169	1,624
Total Wrapper	67	153	970	7,358	67	153	970	7,358
Stems	847	721	280	201	847	721	280	201
Scraps	102	1,458	85	1,686	102	1,458	85	1,686
Total Unmanufactured	14,617	20,720	46,618	73,074	14,617	20,720	46,618	73,074

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

PREPARED BY USDA/FAS/COTS

March 2001

TABLE 14
U.S. IMPORTS OF UNMANUFACTURED TOBACCO
GENERAL IMPORTS BY TYPE
(METRIC TONS AND \$1000)

Tobacco Type	January - January				January			
	Quantity		Value		Quantity		Value	
	2000	2001	2000	2001	2000	2001	2000	2001
Flue-cured								
Unstemmed	900	1,731	2,109	3,301	900	1,731	2,109	3,301
Stemmed	5,808	4,623	18,450	15,234	5,808	4,623	18,450	15,234
Total Flue-cured	6,708	6,354	20,559	18,535	6,708	6,354	20,559	18,535
Burley								
Unstemmed	0	0	0	0	0	0	0	0
Stemmed	3,261	4,042	10,814	12,420	3,261	4,042	10,814	12,420
Total Burley	3,261	4,042	10,814	12,420	3,261	4,042	10,814	12,420
Turkish, Unst	3,849	7,456	18,675	31,894	3,849	7,456	18,675	31,894
Other Tobacco								
Unstemmed	1,586	2,804	2,548	5,216	1,586	2,804	2,548	5,216
Stemmed	1,357	626	1,765	1,128	1,357	626	1,765	1,128
Total Cigarette Leaf	16,761	21,282	54,361	69,193	16,761	21,282	54,361	69,193
Cigar Wrapper								
Unstemmed	62	104	801	5,734	62	104	801	5,734
Stemmed	5	49	169	1,624	5	49	169	1,624
Total Wrapper	67	153	970	7,358	67	153	970	7,358
Stems	1,924	1,986	662	599	1,924	1,986	662	599
Scraps	112	1,541	101	1,441	112	1,541	101	1,441
Total Unmanufactured	18,863	24,766	56,095	78,365	18,863	24,766	56,095	78,365

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

PREPARED BY USDA/FAS/COTS

March 2001

TABLE 15
U.S. IMPORTS OF MANUFACTURED TOBACCO
FOR CONSUMPTION BY TOBACCO TYPE
(PIECES, METRIC TONS AND \$1000)

Manufactured Products	January - January				January			
	Quantity		Value		Quantity		Value	
	2000	2001	2000	2001	2000	2001	2000	2001
Cigarettes (1000 pcs.)	550,082	700,163	7,059	8,796	550,082	700,163	7,059	8,796
Cigars & Cheroots (MT)	233	215	10,737	8,841	233	215	10,737	8,841
Other Mfg. Products (MT)	330	348	1,370	1,805	330	348	1,370	1,805
Total Manufactured	--	--	19,167	19,443	--	--	19,167	19,443

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

PREPARED BY USDA/FAS/COTS

March 2001

TABLE 16
U.S. TOBACCO TRADE BALANCE
UNMANUFACTURED AND MANUFACTURED
(\$1,000)

Tobacco Type	January - January					
	2000			2001		
	Imports	Exports	Trade Balance	Imports	Exports	Trade Balance
Unmanufactured Tobacco						
Flue-cured	9,404	91,505	82,101	11,442	81,908	70,466
Burley	15,100	9,704	(5,396)	13,943	3,143	(10,800)
Oriental	16,218	0	(16,218)	32,524	0	(32,524)
Other	5,896	13,590	7,694	15,165	30,210	15,045
Total Unman.	46,618	114,799	68,181	73,074	115,261	42,187
Manufactured Tobacco						
Cigarettes	7,059	190,884	183,825	8,796	221,120	212,324
Other	12,107	28,694	16,587	10,646	75,463	64,817
Total Manuf.	19,166	219,578	200,412	19,442	296,583	277,141
Total	65,784	334,377	268,593	92,516	411,844	319,328

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

PREPARED BY USDA/FAS/COTS

March 2001

Table 17

TARIFF-RATE-QUOTA UPDATE
September 13, 2000 through March 26, 2001
U.S. Tobacco Imports Subject to Tariff-Rate-Quota 1/

<i>Quota Recipients</i>	<i>2000/2001 Quota, Metric Tons</i>	<i>2000/2001 Imports, Metric Tons</i>	<i>Percent of TRQ Used</i>
Argentina	10,750	4,558	41.0%
Brazil	80,200	22,237	25.6%
Chile	2,750	0	0.0%
European Union	10,000	790	7.5%
Guatemala	10,000	669	67.0%
Malawi	12,000	5,328	43.8%
Philippines	3,000	372	12.4%
Thailand	7,000	912	3.4%
Zimbabwe	12,000	1,081	6.9%
Residual 2/	3,000	2,328	77.6%
Total	150,700	41,414	27.5%

1/ U.S. Tariff Schedule line items subject to the tariff-rate quota (TRQ) include flue-cured and light air-cured tobacco, including burley, which are used in the manufacture of cigarettes for consumption in the United States.

2/ A TRQ of 3,000 metric tons is available to all countries, other than the 9 designated quota recipient countries, and is allocated on a first- come/first- served basis.

NOTE: The TRQ is administered on a September 13 - September 12 trade year.

SOURCE: U.S. Customs Service.

March 2001